

New Custom field to be created	field already created
Decision to be made	
Note:	
No needed to be mapped	
Mapped	
Use Prospect object	
Rethink - Inquiry	BO - Project Lead BO - Listing Person BO - Listing Company BO - Address
<b>Bidoutlet ID</b>	<b>ID</b>
Bidoutlet Lead Status	lead_status_id
TTL_Core_Source_of_Interest_c	referral_source_label
CF - Buildout Lead Status OR Prospect Source?	referral_source_id contact
TTL_Core_Contact_First_Name_c	first_name
TTL_Core_Contact_Last_Name_c	last_name
TTL_Core_Contact_E_mail_c	email
TTL_Core_Cell_Phone_c	mobile_phone_number
TTL_Core_Phone_c	office_phone_number job_title
-	type
-	company
TTL_Core_External_Company_Id_c	id
TTL_Core_Company_Name_c	name
Company Email	email
TTL_Core_Phone_c	phone_number
-	type
	address
TTL_Core_Company_Address_c	id label address_one address_two city state zip
TTL_Core_Company_Address_c	
TTL_Core_Company_City_c	
TTL_Core_Company_State_c	
TTL_Core_Company_Zip_c	
Custom field - Country code picklist?	country_id integer Address country id
Custom field - Country Name?	country_name_override Used when country_id=0
TTL_Core_Property_c	
Sync flow: 1. Get Property ID -> get Leads for given Property 2. Set Property Lookup on Inquiry	